

lower your project cost and risk

## Enterprise Mobility Project Guide

**At Datanet, we believe it's time for companies to take wireless seriously.**

Properly implemented in warehouses, distribution centres, transport hubs and retail stores, wireless applications have led to ROI in less than 9 months!

With an increasing range of technologies and considerations, it is not a surprise that there is still some confusion about selection criteria. Therefore we have developed this paper and our **Resource Directory™** web site to help you through this maze and get wireless projects up and running successfully in shorter timeframes, at lower costs and with less risk.

Understand and use **selection criteria and checklists**:

- **Reliability**
- **Coverage**
- **TCO**
- **Security**
- **Integration**
- **Maintenance**
- **Persistence**
- **Management Services**
- **Lifecycle Support**

Applied with experience in real world, work force applications, our approach aims to translate these criteria into quality **business outcomes**:

1. **Business-grade solutions**
2. **Lower cost of deployment**
3. **Seamless wireless coverage**
4. **Tools for configurability and remote support**
5. **Effective piloting, testing and provisioning**
6. **Device management and visibility**
7. **User acceptance and satisfaction**

Datanet has developed the **Project Success Plan™ (PSP)** to help you ensure project quality. This methodology cuts through misinformation using company specific workshops across 3 stages of your wireless project:

- a) **Feasibility** – upfront cost and considerations for business approval
- b) **Technical Validation** – a specification and confirmation process
- c) **Risk Minimisation** – acceptance and support details for low TCO.

The Project Success Plan involves 11 control points to help you manage, own and drive business success from your investment.